



All aircraft are fully IFR-equipped
 Rates **include fuel** calculated for July 2020

*Member prices for 1.0 Hobbs flight hour are approximately .7 tach hours. For details, see second page.

| | | | Effective Hobbs Rate | |
|-------------------------|---------------------------|---|----------------------|------------|
| | | | Member* | Non-member |
| Sim | Redbird FMX-1000 | Full Motion AATD-G1000 and Garmin 530/430 Skyhawk/Seminole Simulator | \$75 | |
| Single engine | Cessna 172R – N167UD | IFR approved. WAAS enabled Garmin 430. Digital Nav/Coms. KAP 140 Autopilot | \$150 | \$188 |
| | Cessna 172R – N149UD | KAP 140 Autopilot | | |
| | Cessna 172SP - N3533U | IFR approved. WAAS enabled Garmin 430. Digital Nav/Coms | | |
| | Cessna 172SP - N6265T | WAAS Enabled Garmin G1000 MFD/PFD, GFC 700 Autopilot | \$159 | \$201 |
| | Cessna 172SP - N2338V | WAAS Enabled Garmin G1000 MFD/PFD, KAP 140 Autopilot | | |
| HP & Complex | Cessna 182T – N2441X | Garmin G1000. Fixed Gear, KAP 140 Autopilot with Altitude hold, XM Weather. | \$238 | \$290 |
| Multi-Engine | Piper Seminole - N854ND | KFC-150 auto-pilot with flight director – coupled with altitude hold, WAAS enabled Garmin 430, slaved HSI, all King digital flip-flop radios, un-feathering accumulators | \$440 | |
| | Beechcraft Baron – N345PG | GNS 530 & 430WAAS GPS, Flight Director & 3 axis Autopilot, known icing certified, air conditioning, Wx Radar, 6 place club seating, Vortex Generator wing kit, radar New paint 2016 | \$732 | |

Aircraft purchase, management and leaseback opportunities available.

*Fleet subject to change

Optional Club Membership

Take advantage of reduced aircraft rates with a club membership.

Membership allows you to rent club aircraft after training.

One-time fee for lifetime membership is \$695.00, plus monthly dues of \$39.00.

(No dues for private pilot students)

FAA-Certified Flight Instructors Rates (hourly)

| | | | | | |
|------------------|-------------------------------|------|-----------------|---|-------|
| Principal | CFI's with CFI-A | \$67 | Advanced | CFI's, with CFI-A, CFI-I & MEI | \$87 |
| Senior | CFI's with both CFI-A & CFI-I | \$77 | Cirrus | Factory trained CSIP & TCI's providing flight or ground instruction in a Cirrus | \$107 |



Rental Rates Explained

The front page shows the average HOURLY RATES paid by our club members and non-members during the month indicated for each flight hour. Billing for each flight includes an aircraft rental fee plus a fuel surcharge. Fleet rates are subject to change without notice.

Aircraft Rental: Hobbs vs Tach Time

The hobbs meter records elapsed time like a stopwatch. The tachometer moves more slowly, because it counts propeller revolutions instead of measuring time. Tachometers are calibrated in such a way that they record time equal to a hobbs meter only at max power settings. When aircraft slow to descend, land or taxi, the tachometer also slows and thereby records less time. Club members receive tach rate x time recorded on the engine tachometer. Non-members receive hobbs x time recorded.

Fuel Surcharge

Only a portion of the fuel cost is included in an aircraft's rental rate. The remainder is assessed through a fuel surcharge. A fuel surcharge rate is used to calculate this variable cost, which is always on display at our flight operations / dispatch desk. Whenever fuel prices change, the formula shown below creates an instant and precise change to overall rental costs throughout the fleet. It is the most efficient and accurate method we've found to protect our aircraft owners as well as our renters from volatile and sudden fluctuations in fuel prices.

Fuel surcharge = tach time x fuel burn x fuel surcharge rate (as of 06/01/2020 is \$1.87 /gal per Tach hour)

July 2020 Rate Table

| Aircraft Type | Fuel Burn Gallons / Hr | Tach Rate | Hobbs Rate | Member Effective Hobbs Rate with fuel For 1 Hobbs hr | Non - Member Effective Hobbs Rate with fuel For 1 Hobbs hr | Member's Average Hourly Savings | |
|-------------------|---------------------------|--------------|---------------|---|---|------------------------------------|-----|
| | | | | | | \$ | % |
| Cessna 172 SP & R | 10 | \$195 | \$175 | \$150 | \$188 | \$38 | 20% |
| Cessna 172 G1000 | 10 | \$209 | \$188 | \$159 | \$201 | \$42 | 21% |
| Cessna 182 G1000 | 15 | \$262 | \$262 | \$238 | \$290 | \$52 | 18% |
| Seminole | 24 | | \$395 | \$440 | \$440 | | |
| Baron B-58 | 36 | | \$665 | \$732 | | | |