



WINDY CITY AVIATION AIRCRAFT MANAGEMENT AND SERVICES

Windy City Aviation (WCA) provides comprehensive turn-key management services for single and multi-engine piston, jet and turbo-prop aircraft. Whether operating your aircraft for business or pleasure, WCA is available to provide services from the initial purchase to the eventual sale and/or upgrade!

Hundreds of clients, for more than two decades, have benefit from our management services. We monitor the maintenance and status of your aircraft on a daily basis. This includes tracking, planning and scheduling routine inspections as well as proactively addressing non-scheduled maintenance to ensure your aircraft is available when you need it. In addition, WCA monitors the status of required safety equipment and ensures compliance with other FAA requirements for operations in accordance with 49 CFR parts 61, 91 and 135 (where applicable).

For owners looking to generate revenue with their aircraft, WCA offers a leaseback program that is analyzed monthly and is a proven solution to aircraft owners looking to offset the costs of ownership.

1. Aircraft Hangar and Storage

- a. For more than a decade, WCA continues to be one of the largest lessees of hangar space at PWK. We leverage our purchasing power to the advantage of our managed aircraft. Since WCA's inception, we have never had to take a number on a waiting list - even while others have had to wait months, or even years for their spot.

2. Airframe & Avionic Maintenance

- a. WCA serves as a liaison between the aircraft owner, service providers, vendors and maintenance personnel. Each owner determines their own cost threshold for authorizing repairs. Our experienced staff will assist owners in determining the best corrective action to choose when dealing with maintenance discrepancies.
- b. WCA monitors and analyzes each aircraft's future activity in order to plan for routine maintenance and inspections. Our efficient scheduling maximizes aircraft availability during peak periods; or while vendors are experiencing their increased seasonal demands. WCA is often able to minimize down time by ordering parts in advance of pre-scheduled maintenance activity.
- c. WCA coordinates shipping and transportation of the aircraft or its components to and from specialty repair facilities including providing flight crew when necessary. WCA scrutinizes each invoice and confirms that maintenance tasks have been performed satisfactorily. WCA reviews all aircraft maintenance records for accuracy and completeness. Furthermore, WCA will see to it that all log books are stored securely, available and accounted for at all times.

- d. If the aircraft or any of its components are under warranty, WCA will see to it that the warranty work or rebates are provided back to the owner as promised.
- e. WCA will manage and maintain the documents required for the Aircraft's continued airworthiness including the Registration, Certificate of Airworthiness, Owner's manual and weight and balance information.
- f. WCA will track and see to the compliance of all manufacturers' Service Bulletin and any FAA Airworthiness Directives that are, or become applicable to the aircraft or its components.

3. Subscription updates

- a. WCA will perform regular GPS, navigational database and other avionics updates, where applicable. We also monitor the billing status and renewals with each of the vendors.

4. Aircraft Cleaning

- a. WCA will monitor and assess the appearance of the exterior and interior of the aircraft and provide recommendations to the owner.

5. Fuel Discounts

- a. WCA has the largest fleet of based aircraft at PWK. We have been the single largest consumer of 100LL fuel on the field for over 17 years. Our bulk fuel purchases provide us the best discounts available at PWK. We proudly share these discounts with all our managed aircraft.
- b. In addition, we are members and participants of several contract fuel purchasing programs for turbine aircraft. The worldwide savings we achieved for these types of aircraft averaged more than 18% in the past 12 months.

6. Insurance - Fleet Policy Program

- a. WCA is recognized by several insurance companies and manufacturers as a provider of certified initial and recurrent training programs. These programs are often required by insurance companies for pilots on an annual basis. In many cases, participating in these programs can reduce an owner's premiums.
- b. The size and scope of our fleet, together with our outstanding safety record, has provided us with favorable rates and terms for many years. As an example, we were among the first operators of our kind allowed to establish our own criteria for determining the minimum solo requirements for our pilots.
- c. WCA can cite several instances where our ability to mitigate risk for the insurance companies has been rewarded through premiums that were lower on our group policy than an individual owner was able to receive independently.

7. Leaseback Management

- a. Since 1991, WCA has provided income for more than 200 aircraft through its rental and charter operations. The details of this program are too lengthy to include here. Interested parties are encouraged to schedule an appointment to discuss this option with one of the WCA managers.